

Continued adoption of ECM solutions across Asia Pacific provides key driver for regional expansion

Sydney, 1 June 2009 – Open Text (NASDAQ: OTEX, TSX: OTC), a global leader in Enterprise Content Management (ECM), today announced its continued commitment to boosting its Asia Pacific presence to meet growing regional demand for Enterprise Content Management (ECM).

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According to Graham Pullen, Vice President and General Manager, Asia Pacific and Japan, “Open Text has seen solid results over the past year as market demand for ECM grows in line with the need to do more with less. Not only are more companies seeking out content management solutions, but our existing customers are now looking to expand their ECM portfolios to achieve compliance and quite simply manage greater portfolios of responsibility with fewer resources.”

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Despite the economic downturn, Open Text has grown its regional infrastructure, channel partnerships and customer base. The regional sales and support operation has doubled since this time last year and last month the company appointed StoneBridge Systems as a new partner in Australia and New Zealand.

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All our partners have been hand-picked by Open Text for their market proven ability to provide greater customer reach and support across the region as well as local expertise and a strong existing customer base,” said Pullen.

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Part of Open Text’s growth includes planned expansion into markets such as China (Shanghai) to complement the company’s already strong existing presence in Australia (Sydney and Melbourne), Singapore and Japan (Tokyo) and Hong Kong.

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In addition, Open Text has also augmented its already large group of key customers in the region, including Aurora Energy, Australia Post, BHP Billiton, Dexus Property Group, Energy Australia, SingTel, Cerebos Pacific Limited, Orica, Petronas, Google India, Telstra, VicRoads and Woolworths.

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Open Text continues to see momentum in its SAP business attributing this growth to the global reseller agreement that Open Text and SAP enjoy coupled with a pragmatic, locally-driven sales partnership.

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Open Text is the only ECM vendor whose solutions are sold as solution extensions by SAP. As a result, Open Text is the market leader in document management, document archiving and data archiving for SAP solutions and SAP has expanded its pricelist to include more Open Text products, including SAP Invoice Management by Open Text. Open Text has also recently been recognised by SAP as a Pinnacle Award finalist in the category of Regional Software Solutions Partner of the Year, Asia Pacific and Japan in 2009.

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In addition to equipping enterprises with the tools to manage the explosion of information Open Text’s ECM solutions also help customers reduce costs, streamline processes and manage compliance, which are all important needs in today’s economic market,” added Pullen.

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Continued Growth in Asia Pacific

In line with Open Text’s growth in this region is the prediction from IT analyst company, Hydrasight, that Asia-Pacific will enjoy continued growth in ECM.

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Hydrasight predicts that growth in enterprise content management solutions in the Asia Pacific region will continue, irrespective of global economic conditions, through to at least 2012,” said John Brand, Research Director, Hydrasight.

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Organisations are still being faced with an explosion of information from sources ranging from paper documents, emails, video and audio files, plus new content demands from social media applications.

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Ultimately, Hydrasight believes the enterprise content management market will be worth more than the relational database market - though it will be harder to define because of the vast number of competing vendors and implementation approaches

“While each region across Asia Pacific has very different levels of maturity and investment capacity, commercial ECM solutions are expected to continue to dominate, especially in enterprise accounts, due to the requirement for integrated security, policy management, efficiency of storage, performance, social content and reliability of enterprise search,” said Brand.

“The significant increase in ECM adoption that we have already seen in Asia is a key indicator for what is to come, cementing our commitment to growth across this region and strengthening our leadership position. With regional offices now in Singapore, Hong Kong and Shanghai we are poised to meet the increased demand for our ECM capabilities across the Asia Pacific marketplace,” concluded Pullen.

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Open Text’s third quarter financial results, ending March 31, 2009, show global revenue for the company was up 7% quarter on quarter from 2008.Â

About Open Text

Open Text, an enterprise software company and leader in enterprise content management, helps organisations manage and gain the true value of their business content. Â Open Text brings two decades of expertise supporting 50 million users in 114 countries. Â Working with our customers and partners, we bring together leading Content Experts, to help organisations capture and preserve corporate memory, increase brand equity, automate processes, mitigate risk, manage compliance and improve competitiveness. Â For more information, visit www.opentext.com Â

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This news release may contain forward-looking statements relating to the success of any of the Company’s strategic initiatives, the Company’s growth and profitability prospects, the benefits of the Company’s products to be realised by customers, the Company’s position in the market and future opportunities therein, the deployment of Open Text ECM Suite and our other products by customers, and future performance of Open Text Corporation. Forward-looking statements may also include, without limitation, any statement relating to future events, conditions or circumstances. Forward-looking statements in this release are not promises or guarantees and are subject to certain risks and uncertainties, and actual results may differ materially. The risks and uncertainties that may affect forward-looking statements include, among others, the failure to develop new products, risks involved in fluctuations in currency exchange rates, delays in purchasing decisions of customers, the completion and integration of acquisitions, the possibility of technical, logistical or planning issues in connection with deployments, the continuous commitment of the Company’s customers, demand for the Company’s products and other risks detailed from time to time in the Company’s filings with the Securities and Exchange Commission (SEC), including the Form 10-K for the year ended June 30, 2008. You should not place undue reliance upon any such forward-looking statements, which are based on management’s beliefs and opinions at the time the statements are made, and the Company does not undertake any obligations to update forward-looking statements should circumstances or management’s beliefs or opinions change.Â